

# JOHNSONS OF RAINHAM

## TOOL and IRONMONGERY SPECIALISTS

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Tuesday, July 08, 2008

Dear Alan,

I felt I just had to write to express my "110%" satisfaction of my recent dealings with the finance company. I needed to part fund the purchase of a used van and a new car at the end of June. Both transactions were handled promptly and smoothly, from start to finish, and even though the car purchase was delayed by some time, the cheque's still '*dropped on the mat*' the very next day.

In these days of stressful trading and economic uncertainty we have, as retailers, more to worry about than the hassle associated with organizing a loan but. . . . *If you are a BHF Group member . . . it's easy peasey!!!* A telephone call is all it takes to speak to *real* people who are understanding, courteous and flexible, making the loan a real pleasure to arrange (especially with their recent enhanced rates!). I remain convinced that many members still do not realize what a *unique benefit* they have available to them within their own organization.

I know I am quite involved with the BHF Group - committees, etc and some might say I am biased but I speak as I find. I *know* how hard BHF works for its members but BHF finance excels!

Yours Sincerely,



50 Years Service to the Community

SUPPLYING QUALITY TOOLS, TRADITIONAL IRONMONGERY, PAINTS & SUNDRIES,  
LOCKS & SECURITY FITTINGS, BOLTS, NUTS, SCREWS & FIXINGS, Etc.